

December 2011

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THANK YOU for a stellar 2011!

OUR CLIENTS COMPLETED

- Over 500,000 SF of industrial property leased/purchased



- Over 70,000 SF of office space leased/purchased



- Over 25 acres leased



Average of 26% below asking prices.

We were honored to have one transaction nominated for Deal of the Year in 2011.

We look forward to working with you in 2012!

2012 Opportunities



GET CLOSER TO PORTS NOW (SEA AND INTERMODAL)

Lease/sale prices are projected to skyrocket in the coming years for these specialized properties.

CONSOLIDATE LOCATIONS

Streamline your operation.

UPGRADE/INVEST IN YOUR FACILITIES

Could be a remodel, or purchasing/leasing a higher-end, better located facility.

EXTEND YOUR LEASE

We'll do all the heavy lifting, strike while the market is still in your favor.

CONTACT

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Illinois Licensed Real Estate Broker
2010, 2011 Industrial Transaction of the Year nominee



ABOUT US

WE HELP YOU FIND:

- DISTRIBUTION CENTERS
- WAREHOUSE SPACE
- REGIONAL OFFICE & FLEX SPACE
- CONTAINER YARDS
- CORPORATE HEADQUARTERS

SERVICES WE OFFER:

- SITE SELECTION
- LEASE RENEWALS
- GOVERNMENT INCENTIVES



UPCOMING EVENTS

Forecast Dinner

JAN 12 CSCMP
Oakbrook, IL
www.cscmpchicago.org

Midwest Association of Rail Shippers

JAN 11-12 Winter Meeting
Oakbrook, IL
www.railshippers.com

Trans-Pacific Maritime

MAR 4-6 Conference
Long Beach, CA
www.joc.com/events

MARKET CONDITIONS

/ POLL

In the next 6 months, do you think the economy will improve?

[YES](#) [NO](#) [SAME](#)

BRICKS & DIRT EDITORIAL

IN THE KNOW WITH DSmo
Planning a trip to Chicago?
Here's a great link
www.chicago.metromix.com

REUBEN'S WORLD
For a great holiday read, try *Steve Jobs* by Walter Isaacson
[click for more information](#)

