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Veteran brokers merge tenant-rep firms

Real estate brokerage firms grow

CHICAGO, IL- Two of Chicago's growing brokerage firms, The Modal Group and Taurus Realty Partners, have announced that they have merged to form Taurus Modal Group. The firm's senior brokers Daniel Smolensky SIOR, Marat Safir and Andrew Corken, SIOR bring over 60 years of combined experience in advising tenants and buyers in their corporate real estate decisions. Smolensky and Safir will serve as executive directors of the new firm.

"When you find like minded people who inspire you and bring passion to a relationship, you need to find a way to work together more. This merger secures that alliance," said Smolensky.

In the past four years, The Modal Group and Taurus Realty Partners have collectively completed over two and half million square feet of transactions valued at over \$100 million. A sample of recent client transactions include Casio America, RIM Logistics, Pet Food Experts, The Mattress Firm, Moss, One Stop Mailing, Trudeau, Baldor Chicago, WinCup, American Inks & Coatings, and Country Financial.

"Ultimately the tenant-rep platform provides a transparent relationship with our clients. The alignment of interests and values between Modal and Taurus will ensure we continue to grow this model, allowing us to offer a broader range of services for our customers," said Safir.



“Our non-conflicted approach, which is achieved by representing users and tenants not professional real estate owners, better enables our clients to determine which landlord is a suitable partner for their business’ success,” added Corken.

“We are laser-focused on reducing our clients’ real estate costs. As little as \$0.25 per square foot could mean tens if not hundreds of thousands of dollars in savings over the term of a lease. Our clients know that they have an advisor that works for every penny and has their best interests in mind 100% of the time,” Smolensky added.

Taurus Modal Group is a Chicago based commercial real estate advisory firm that specializes in advising companies who require distribution centers, warehouse, flex, and office space. The firm prides itself on representing tenants and buyers and focusing on the lease/buy side of the real estate transaction. For more information, visit www.taurusmodal.com , call 773.260.0200 or email dan@taurusmodal.com

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